

The Heat You Cannot Use

On Grief, Dissipation, and Wasted Potential

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Economic Analysis
Spreadsheet



Industry Challenge

HEATING DEMAND

Gas Boiler → Process Heat

4,626 kW

COOLING LOAD

Compressors + Equipment → Tower

3,999 kW → rejected to atmosphere

Nearly equal thermal flows running in parallel --> purchased energy is being thrown away

<2hr Startup

1-4 Line Turndown

Fluid Isolation

Existing Equip Stays

Solution: Recover Purchased Energy

CURRENT STATE



PROPOSED



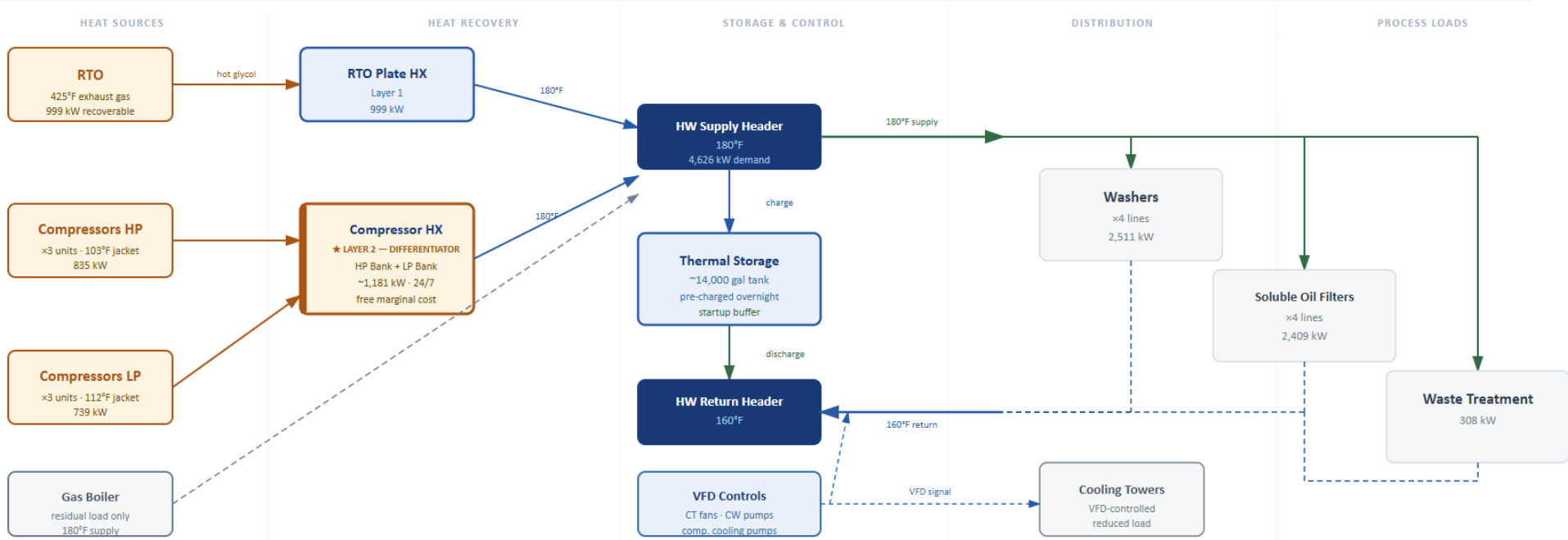
2,180 kW

Waste heat available for recovery
(RTO 999 kW + Compressors 1,181 kW)

47%

Of total heating demand covered
by recovered waste heat (4-line scenario)

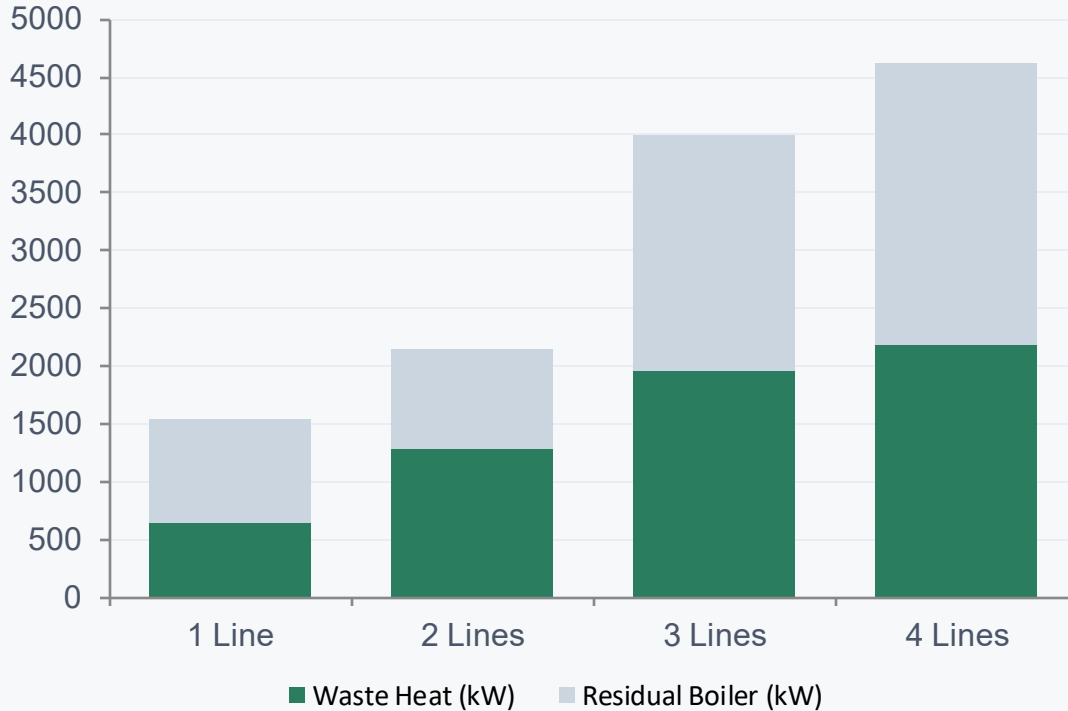
How the System Works



Solution: 5-Layer Waste Heat Cascade

1	Phase 1A	RTO Heat Recovery	999 kW
2	Phase 1B	Compressor Jacket HX	1,181 kW
3	Phase 1C	Thermal Storage Buffer	<2hr startup
4	Phase 1D	VFD Controls Upgrade	30–50% pump savings
5	Phase 2	Heat Pump	COP 4.5, 100→140°F

Performance Across All Scenarios



42% Coverage (1 Line)

59% Coverage (2 Lines)

48% Coverage (3 Lines)

47% Coverage (4 Lines)

Cost Analysis

Economic Analysis
Spreadsheet -->



\$850K

Phase 1 CAPEX

\$134K/yr

Net Annual Savings

6.3 yr

Simple Payback

\$1.75M

10-Year NPV (8%)

CAPEX BREAKDOWN

Phase	Description	Cost
1A	RTO HX Integration	\$200K
1B	Compressor Jacket HX	\$120K
1C	Thermal Storage Tank	\$350K
1D	VFD Controls Upgrade	\$180K

3,870

tCO₂/yr Scope 1 Reduction

\$0 Carbon Price Required

Positive ROI with no carbon pricing assumption

Risks & Opportunities

RISKS

! Glycol–water fluid isolation adds heat exchanger complexity

! Startup sequencing requires controls integration

! Compressor HX retrofit needs scheduled downtime

OPPORTUNITIES

✓ Energy Trust of Oregon incentives available

✓ Scalable to other Ball manufacturing facilities

✓ Phase 2 heat pump adds full electrification path

Mitigation: Phased rollout de-risks each layer. Layer 4 VFDs have <2yr standalone payback — lowest risk first.

Implementation Timeline



Phase 2: Heat Pump · Year 2+ · ~\$131K · Conditional on electricity rates & Phase 1 performance

KEY MILESTONES

Month 3	RTO heat online — 999 kW recovered
Month 6	Compressor HX + storage commissioned
Month 9	Full system operational — all 5 layers active
Month 12	Performance verification & Phase 2 decision

Conclusion

Novelty

Recovers compressor energy already being purchased — no new energy required

High Impact

3,870 tCO₂/yr Scope 1 reduction at 47% coverage

Implementable

\$850K investment, 6.3yr payback, positive ROI at \$0 carbon price

Approve Phase 1 Engineering Study — \$850K Capital Request

Deploy at Corvallis → Verify performance → Scale across Ball fleet

Questions?

